



TOP 10 REASONS TO CHOOSE ROCKY MOUNTAIN TECH TEAM

1. Full Time Reception & Quick Response

- Dedicated dispatch team—talk to a real person and know your needs are addressed
- Quick response on email/phone calls—we strive to let you know when a tech will help you out in real-time vs leaving voicemails

2. Locally Owned & Growing Company

- Large team of technicians, support staff & sales specialists available for all your needs
- Expanding services throughout the Colorado Front Range

3. Account Manager Technicians

- You'll have a dedicated account manager who knows your systems to provide continuity in your IT support & maintenance
- We have a full team of techs to cover if your account manager is unavailable

4. Knowledgeable & Friendly Techs

- We explain things in English—not tech jargon
- All our techs are senior level with years of experience & expertise in the field
- We love what we do

5. Onsite & Proactive Approach

- We encourage regular onsite visits so we can be a part of your team
- We employ proactive services to ensure network stability & reduce downtime

6. System Monitoring & Online Backup

- Monitoring of servers, computers & overall network health including Antivirus and Patch Management
- Customized Cloud Backup solution hosted in the RMTT Datacenter in Downtown Denver

7. Full Range of Cloud Hosted Solutions

- Hosted Exchange email services & spam filtering
- Hosted Cloud File Server with sync
- Highly available Virtual Servers & datacenter colocation

8. One number for all your tech needs

- Servers, desktops, laptops, networks, cabling
- New office builds, moves & IT project management
- Full support for Apple products

9. Discounted Dells & Custom Quotes

- We provide a customized Dell quotes & share discounts with our customers
- We also work with HP, Lenovo, Apple & all other manufacturers

10. Discounted Rates & Flexible Options

- Flat Fee IT services
- Prepaid blocks of time
- Contracts optional—but not required

ROCKY MOUNTAIN
TECH TEAM

Your Technology Solutions Partner

303.732.3200 // sales@rmtt.com

Learn more at www.rmtechtteam.com





PRICING PLANS

FLEXIBLE OPTIONS TO MEET YOUR NEEDS

We offer three billing options depending on the level of service desired ranging from “as needed” to fully proactive onsite support.

GOOD // ON DEMAND SUPPORT

This is the more traditional “we only come when you call us” option. On this plan, we’re not able to be as proactive.

We bill this support at our standard rate:

- \$150 an hour

BETTER // PREPAID BLOCKS

A prepaid block of time is a flexible way to control when your hours are used while still taking advantage of a discounted rate. We also encourage routine visits with this option similar to the Flat Fee plan. Prepaid blocks don’t expire and are yours to use as need.

We offer the following blocks:

- 20 hours: \$2,700 (10% off for \$135.00/hour)
- 40 hours: \$5,100 (15% off for \$127.50/hour)
- 60 hours: \$7,200 (20% off for \$120.00/hour)

BEST // FLAT FEE IT SUPPORT

With this plan, RMTT truly becomes your outsourced IT solutions partner. A dedicated account manager performs routine maintenance on a schedule that matches the needs of your business. By proactively managing your systems with regular visits & system monitoring, we are often able to detect potential issues before they become problems that can affect productivity. Your team will get used to regular visits and look forward to a consistent time to get questions answered. You will feel you can call us as often as needed without having to worry about next month’s bill increasing.

Price discounts are offered depending on the number of hours committed. With Flat Fee your bill for IT support and proactive services is consistent and easy to budget for.

We customize each Flat Fee plan to best meet the specific needs of your organization.

Most of our new clients require initial work to update systems, replace hardware & stabilize their network to resolve immediate issues. We work with you to create a plan based on our recommendations and provide you with a “catch up” quote.

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